



October 19, 2020

David Brandon-Friedman
Indiana Department of Administration
Procurement Division
402 W. Washington St., Room W468
Indianapolis, Indiana 46204

Dear Mr. Brandon-Friedman:

Thank you for this opportunity to propose Identity Fraud Detection Services pursuant to the Indiana Department of Revenue (DOR) Request for Proposal (RFP) No. 21-2721. LexisNexis Risk Solutions (LNRS) proposes continued access to its Risk Intelligence Network (RIN) for detecting fraudulent identities of individuals filings taxes. Included below are the items the RFP requests for this transmittal letter.

RFP Section 1 Agreement

LNRS understands and agrees to requirements and conditions in RFP Section 1, titled "General Information and Requested Products/Services."

Ability and Desire to Supply Required Solutions and Services

As the DOR's incumbent provider of fraud detection services for over seven years, we remain eager to continue providing all solutions and services. LNRS has firsthand knowledge of the DOR's unique needs and is fully capable and uniquely positioned to fulfill this contract. The DOR will continue to benefit from: the largest collection of U.S. consumer identity information available – including unbanked and under-banked populations, patented data linking technology, holistic evaluations of identities, proactive identification of people who are known risks, and decades of experience. With our solution fully in place at the DOR, you will not lose time and efficiency associated with implementing another vendor's services. You will continue your important work without disruptions and distractions.

Contractual Matters

LNRS complies with all mandatory contract clauses. Attached separately to the Business Proposal (Attachment E) are redlined copies of the State's Professional Services Contract and Attachment K, DOR Security Language. The redlined edits show changes that LNRS proposes. Also attached to the Business Proposal are the additional Contractor Terms and Conditions applicable to our solution. LNRS is committed to continuing our business relationship. If you identify any issues with our proposed changes and additional terms, please notify us immediately so we can reach an agreement that is mutually acceptable to both parties.



Authorized Representatives and Notification

This letter is signed by Haywood Talcove, CEO, LNSSI. He is authorized to commit LNRS to representations in this proposal and certifies that LNRS meets all RFP general conditions, including RFP Section 2.3.4.

For all questions and further information related to this proposal and ensuing contract, please contact:

Deborah Smith, Account Executive
1000 Alderman Dr.
Alpharetta, GA 30005
Phone: 214-212-5180
Email: Deborah.Smith@lexisnexisrisk.com

LNRS agrees to be notified via email. We will advise the Procurement Division of address changes.

Confidentiality

LNRS regards the following as confidential and exempt from public disclosure:

- Attachment E (Business Proposal) Section 2.3.6, containing client reference information.
- Attachment F (Technical Proposal), Section 13 response, containing security-related information.
- Attachment F (Technical Proposal), Section 16 response, containing security-related information.
- Attachment I (Customer Reference Forms), submitted separately to the Indiana Department of Administration. These contain client reference information.
- Quality Manual, containing private quality-management processes information.
- Resumes of key staff members.

All of the foregoing information shall be exempt from public disclosure pursuant to Indiana Code Section 5-14-3-4(a)(4). Client reference information, security information, quality-management processes, and full resumes of assigned staff members shall be treated as a trade secret and confidential and proprietary information to LNRS. In addition, disclosure of this information could cause competitive harm to LNRS and unwanted solicitations to our clients.

Sincerely,

A handwritten signature in blue ink that reads "Haywood Talcove".

Haywood Talcove
CEO, LNSSI